

# *Excerpts from local newspapers on SingleSource Roofing*

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## ***Roofing company plans to stay in area, add workers***

*Tuesday, August 3, 2004*

(For the full article go to: <http://www.post-gazette.com/pg/04216/355720.stm>)

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*By Corilyn Shropshire, Pittsburgh Post-Gazette*

- A McKees Rocks roofing company plans to expand into a new headquarters in the RIDC Park West office park in North Fayette, retaining 60 employees, creating nearly 200 more local jobs and training 600 roofers for work that will be done across the country over the next three years.
  - SingleSource Roofing unveiled its plans yesterday with state Department of Community Economic Development Secretary Dennis Yablonsky, who said the state would provide \$3.18 million in assistance toward the move.
  - SingleSource founder and President Gary Kassem said the company, which designs, manufactures and installs roofs on buildings and employs more than 300 nationally, will partner with Slippery Rock University to train and recruit workers for the roofing trade and the requisite manufacturing.
  - "It's an industry that needs a lot of training. It's all about recruiting and getting the right people," Kassem said at the groundbreaking for the 35,000-square-foot headquarters, set to open next summer.
  - SingleSource will begin hiring in the next six months for jobs ranging from construction to administration that start in the \$20,000 range, along with management and technical positions earning as much as \$50,000 to \$70,000 a year, Kassem said.
  - State incentives include \$650,000 in grants for job training, \$750,000 in tax credits and \$1.75 million in low-interest loans for construction and machinery.
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# PITTSBURGH TRIBUNE-REVIEW

## ***Roofer's sales, jobs may go through roof***

*Tuesday, August 3, 2004*

(For the full article go to: [http://www.pittsburghlive.com/x/search/s\\_206254.html](http://www.pittsburghlive.com/x/search/s_206254.html))

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*By Michael Yeomans, Pittsburgh Tribune-Review*

- A new roofing technology that SingleSource Roofing is keeping a tight lid on for now is expected to propel sales within the next three years, company President Gary Kassem said Monday.
  - The 24-year-old company currently employs 60 locally and about 300 nationwide.
  - "During the 1990s, we grew 15-fold. We really think (768 new jobs) is realistic," Kassem said. "We've developed some new methodologies that are going to change our industry."
  - The company is working with Slippery Rock University to develop job-training modules for installing and maintaining the roofing systems.
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## ***Roofer to create nearly 800 jobs***

*Tuesday, August 3, 2004*

(For the full article go to:

[http://www.timesonline.com/site/news.cfm?newsid=12588166&BRD=2305&PAG=461&dept\\_id=478569&rft=8](http://www.timesonline.com/site/news.cfm?newsid=12588166&BRD=2305&PAG=461&dept_id=478569&rft=8))

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*By Patrick O'Shea, Times Staff*

- "This is a great way to start the week and the month," said Pennsylvania Community and Economic Development Secretary Dennis Yablonsky during the groundbreaking ceremony for SingleSource Roofing Inc. at 24 Summit Park Drive in the RIDC Park West.
  - Yablonsky estimated the project will bring \$8 million in economic development to the region in the next few years.
  - "We are excited to break ground today at the site of our new facility," said Gary Kassem, president of SingleSource Roofing. "It will not only serve as our national headquarters; its cutting-edge technology and training center will change the way commercial building owners buy roofing."
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## PITTSBURGH BUSINESS TIMES

### LATEST NEWS

August 2, 2004

#### Roofing company expanding, moving

SingleSource Roofing Corp. will more than double the size of its headquarters in a move to North Fayette Township expected to result in several hundred new jobs, officials said Monday.

Pennsylvania is contributing a package of grants, loans and tax breaks worth \$3.18 million to the expansion, economic development secretary Dennis Yablonsky said.

SingleSource Roofing, a design-build roofing company, has outgrown its 14,000-square-foot main office in McKees Rocks and will relocate to a 35,000-square-foot building in RIDC Park West in North Fayette, economic development officials said. Groundbreaking for the new headquarters was held Monday.

As part of the expansion, SingleSource Roofing is expected to create up to 786 jobs over three years, while retaining its 60 current employees. The company was founded in 1980 and had grown to a national presence by 1987. According to its Web site, it has clients including Pepsi, Georgia Pacific and Wal-Mart.

The company will retain the existing office space and a separate, 25,000-square-foot warehouse facility. The new facility in North Fayette will include updated technology and new training space.

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